

## Our Company, Our Clients

For your information we have provided an overview of our organisation & clients.

Integrity Training Solutions mission is to provide innovative, high quality, value for money training that gets results. We pride ourselves on accomplishing this while building quality relationships with our clients.

Our capability includes content specific short courses, nationally accredited business qualifications and a range of specialised consultancy services.

Among our many clients we are the exclusive providers of training on behalf of the Australian Retailers Association in regional Victoria.

### *Considered Approach*

We understand that considering any type of training & consultancy needs to be approached in the right manner. Consequently we take the time to work with you to determine how the solution is going to impact all the areas of business.

### *Best Trainers & Consultants*

At Integrity Training Solutions we believe that the trainer/consultant selection is one of the most crucial factors contributing to the success of any program. We carefully match the correct personality, style and experience to best meet your objectives.

### *Flexible & Supportive*

When a solution is reached our programs and services are designed with flexibility in mind including evening & on site delivery. Once a program is undertaken we ensure that the participants receive support and follow up to evaluate its success. This approach ensures that business gain a quantifiable return for your time and money.

### *Clients*

Some of our clients include:

Harvey Norman	Capt'n Snooze	Collins Books
Homeart	BiLo	Coles
Mitre 10	Workplace Connect	Betta Electrical
Shire of Campaspe	The Centre, Benalla	Shire of Grampians
Brown Brothers	Centro Shopping Centres	Mayne Logistics
The Learning Laboratory	Australian Retailers Association	
FoodWorks Supermarket Group		

& numerous business & service providers across Victoria

## Testimonials

These quotes are taken from participant surveys of course's conducted in 2002. Quotes have been listed under their relevant course topics.

### **Sales**

"This course was a great idea base for my future in sales"

"Feel more confident in approaching customers & closing sales"

Harvey Norman Ballarat & Bendigo

### **Visual Merchandising**

"Relevant to our workplace.....lots of new ideas"

"I learnt that visual merchandising is a calculating task rather than an arty experience"

Echuca Shire Public Program

"Helped to look at the business from another perspective..."

"Really made me think..."

Wangaratta Public Program

### **Team Communication**

"The facilitator was able to get everyone talking about our problems (team) and the ways in which we can fix them".

"Helped us view change as an opportunity rather than a problem"

Woodend Medical Centre Program

### **Small Business Marketing**

"Offered a broader view of business marketing"

"Provided tools to set our marketing plan in place"

Kyabram Shire Public Program